

Bolzano, 08.10.2020

### Press release

## Alperia confirms its presence in the Hydroelectric sector with the acquisition of Hydrodata S.p.A.

**South Tyrol's green energy multi-utility takes control of Hydrodata, a well-known consulting engineer with more than 40 years of national and international market experience as consulting engineer in the hydro and environmental engineering sector. This way, Alperia further consolidates its investment in its own consulting engineering capabilities and plans to create a Innovation Lab in Bolzano for Hydroelectric and Water 4.0 projects.**

8 October 2020 – today, Alperia has successfully completed the acquisition of 50,5% of the shares of Hydrodata S.p.A to Alperia S.p.A. Hydrodata S.p.A, located in Torino, Piemonte, is one of the leading Italian consulting engineers, having more than 40 years of multidisciplinary international and national market experience, especially in the hydro and environmental sector. With over 3,400 projects in its pipeline so far, and a total turnover of over €4.4 million, and over 37 FTEs, Hydrodata's engineering experience together with Alperia Group's technical expertise in the renewable, power, and district heating sector, will create strong synergies, and allow to broaden activities on the services market, as well as to push research with the creation, in Bolzano, of a hub for innovation in the Hydroelectric and integrated water management sector..

The acquisition of the 50.5% of the equity of Hydrodata S.p.A, for a total consideration of €2.2 million of investment, is based on the evaluation of €7.1 million (100%) of its *Enterprise Value*.

As at 31 December 2019 Hydrodata S.p.A. recorded revenues of over € 4.4 million, an EBITDA of €0.4 million. As at 30 June 2020 Hydrodata S.p.A. recorded half-yearly revenues of over €2.1 million, an EBITDA for the period of approximately €0.3 million.

Alperia was assisted by Herbert Smith Freehills for legal matters, with a team led by Lorenzo Parola and Francesca Morra, by Deloitte Financial Advisory for

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Gesellschaftskapital  
Capitale sociale  
Euro 750.000.000,00 v.e. / i.v.



*wir sind  
südtiroler  
energie*

*siamo  
l'energia  
dell'alto adige*

financial advisory with a team led by Lorenzo Parrini and Andrea Zen and by Grant Thornton FAS on financial and taxes matters with a team led by Stefano Marchetti and Antonio Aiuto.

### **Alperia SpA/Ltd**

The Alperia Group is now positioned as one of the leading multi-utility companies in Northern Italy, with consolidated revenues of over €1.6 billion and an EBITDA of €237 million in 2019. The company, participated by the Autonomous Province of Bolzano, the municipalities of Bolzano and Merano and Selfin (which includes over 100 municipalities in South Tyrol), employs more than a thousand people, operates 34 hydroelectric plants and 6 district heating plants in South Tyrol, supplies energy to 280,000 end customers and manages about 9,000 km of electricity distribution network. With the creation of the *Smart Region Business Units*, certain value-added services such as energy efficiency, connectivity, *smart city*, *smart land* and *smart mobility* have been introduced.

Alperia SpA/Ltd already has an internal consulting engineering structure with strong experience in hydropower plant design and revamping, district heating networks design, and electrical substation design, tendering, and construction site management.

The next forward plan will take the group from a traditional multi-utility company to a service provider, to the benefit of the territories and their customers, as well as with growth operations for external lines.

### **Hydrodata S.p.A.**

Hydrodata S.p.A. a private, independent organization, present on the market for over 40 years with an established brand, engaged in consulting, engineering, research and monitoring, primarily in the field of water resources and services, including environmental, sociological, economic and institutional issues.

Over the years the company has acquired a position of recognized leadership in the Italian and international operating context, as much for the professionalism, interdisciplinarity, propensity for innovation and reliability of its group of experts, as for the flexibility and productive capacity of the organization.

Its mission is to ensure the use and efficient management of water resources through qualified services inspired by the principles of environmental sustainability and the most effective business logic. In-depth and diversified skills, intellectual honesty of the management and constant innovation are the leitmotif of Hydrodata's activity, in perfect cohesion with all stakeholders.

The Hydrodata team is composed of over 50 professionals in engineering, hydrology, hydrodynamics, hydro-ecology, hydraulic infrastructures, environment, geology, hydrogeology, geotechnics, architecture, urban planning, economics, ecological and environmental aspects and territorial services.

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